



AMERICAN SHORT LINE AND REGIONAL RAILROAD ASSOCIATION

The Voice of America's Independent Railroads

Dear Prospective Associate Business Member:

Thank you for your interest in the American Short Line and Regional Railroad Association. We are pleased to have the opportunity to provide you with information about our organization and the benefits of membership. ASLRRA represents over 480 small railroads in all 50 states, as well as Canada and Mexico, and more than 425 suppliers of goods and services to the rail industry. Associate Business membership is open to any supplier or contractor that provides goods or services to the full members.

ASLRRA conducts three Regional Meetings each year, as well as an Annual Convention and Exhibition with more than 45 educational sessions including RailroadU and an Exhibition showcasing goods and services for small railroads. We also organize Railroad Day on Capitol Hill, a legislative event that takes place in Washington, D.C., generally each spring. Various other seminars and workshops are held as needed.

For a list of upcoming meeting dates, visit www.aslrra.org/meetings___seminars/. Associate Business membership entitles representatives of your company to attend our functions at a reduced members' rate. In addition, *exhibition space at the Annual Convention is available only to Associate members of ASLRRA.*

Additionally, Associate Business members are entitled to receive ASLRRA's membership list upon joining with updates upon request and are listed in our E-Marketplace. An online directory of Associate members, E-Marketplace allows all railroads to search for goods and services and to contact and request bids from Associate members. The Association's website also has a Classified Ads section that has proven to be an ideal venue for marketing products and/or services to the industry.

As an Associate Business member, you will also receive our bi-weekly newsletter, *Views & News*, our bi-monthly *Safety Bulletin*, and quarterly *Bridge, Legal, Secure and Tech Tracks Newsletters* as well as issues of the twice a week *State Tracks* via e-mail. These important publications ensure that the Association maintains almost constant communication with its members and also help Railroad and Associate members alike remain up-to-date on developments in the short line and regional railroad industry.

ASLRRA members can also benefit from the following programs as described on our web site at http://aslrra.org/member_tools_services/member_services/member_partner_programs/

- CAPTRUST 401(k) Affinity Plan
- HCM/CheckPoint Payroll System
- NARS/National Academy of Railroad Sciences Training Programs
- Project S.A.F.E. (Safety Assessment and Facilities Evaluation)
- RRIF Loan Assistance Program
- Transportation Occupational Medical Consultants (TOMC) Hearing Testing & Conservation Program
- World Fuel Services Bulk Fuel Management Program

We appreciate your interest and would be pleased to welcome your company as a new Associate Business member of ASLRRA. Attached to this letter you will find a Benefits Summary, Membership Application, a copy of the E-Marketplace Directory Index Guide, and a Dues Schedule. For your convenience we accept payment by either check or credit card. Please take a moment to review these documents and let us know if we can provide any further information or assistance.



ASSOCIATE BUSINESS MEMBER - BENEFITS SUMMARY

General

- Hazmat Pocket Response Card**
- Members' Only Website Access
- Membership List
- Publications – At Reduced Cost**
- Summary of Threat Alert Systems**

Administrative

- CAPTRUST 401(k) Affinity Plan**
- Federal Tax Credit Guidance
- HCM/Checkpoint Payroll System**
- Project S.A.F.E Safety Audits**
- Transportation Occupational Medicine Consultants (TOMC) Hearing Conservation Program**
- World Fuel Services Bulk Fuel Management Program**

Communications

- Annual Report
- National Data Survey Results**
- Safety Bulletin (bi-monthly)
- Tracks Newsletters
Bridge, Legal, Secure, and Tech (quarterly) and State (twice a week)
- Views and News (bi-weekly)

E-Commerce

- ASLRRRA Website Listing (E-Marketplace and Online Bid-Request Service)
- Hot Tracks/Press Release Posting
- Place Ads/Online Classifieds**

Meetings/Board/Committees

- Advanced Electronic Meeting Notices
- Exhibit Opportunities at Annual Convention**
- Post Meeting Access to Presentations
- Reduced Meeting Registration Fees
- Sponsorship Opportunities**
- Representation on ASLRRRA Board
- Standing Committee Representation (and member opportunity to serve)
Bridge, General Counsel, Legislative Policy, Passenger,
Safety & Training, and Technology

** Available at an additional fee



APPLICATION FOR MEMBERSHIP – ASSOCIATE BUSINESS MEMBER

Note: This information will be used in the ASLRRRA data base and on the ASLRRRA website. Please complete this form and the attached Directory Index Guide and return with payment to the ASLRRRA.

ASLRRRA is a non-profit, incorporated association comprised of short line and regional railroads, with a Board of Directors elected regionally. The action of the Association is advisory only and not binding upon any of its members.

Associate Business Membership: Any supplier or contractor that provides goods or services to the Full members.

The undersigned company hereby applies for Associate Business Membership in the American Short Line and Regional Railroad Association (ASLRRRA):

Company Name _____

Mailing Address _____

City _____ State _____ Zip _____

Note: Please provide a shipping address (FedEx, UPS). We cannot ship to a P. O. Box.

Shipping Address _____

City _____ State _____ Zip _____

Phone _____ Fax* _____

Website _____ Main E-mail address _____

Contact Name _____ Title _____

Contact E-mail _____

Company/Contact who recommended you join the ASLRRRA: _____

The ASLRRRA's newsletters are distributed via E-mail. Please list additional contacts on the following page.

*By joining the ASLRRRA you agree to occasionally receive unsolicited fax material from the ASLRRRA, which may include information about other members and relevant business products or services.

Office Use Only

EJO: Amt. Pd: _____ Date Rec'd: _____ Method of Payment: _____ Eff. Date: _____ Region: _____

CLH: MM &, Status/ CL: Welcome Packet, Member Referral, V&N/ DW: Public Web/ KMC: Member Website/ MO: Outreach Rev: 12/11



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ADDITIONAL CONTACTS – ASSOCIATE MEMBER

Contact Name _____ Title _____

Mailing Address _____

City _____ State _____ Zip _____

Phone _____ Fax* _____

E-mail address _____

Save Time: Check here if the address for this contact is the same address as the primary contact



Contact Name _____ Title _____

Mailing Address _____

City _____ State _____ Zip _____

Phone _____ Fax* _____

E-mail address _____

Save Time: Check here if the address for this contact is the same address as the primary contact



Contact Name _____ Title _____

Mailing Address _____

City _____ State _____ Zip _____

Phone _____ Fax* _____

E-mail address _____

Save Time: Check here if the address for this contact is the same address as the primary contact

*By joining the ASLRRRA you agree to occasionally receive unsolicited fax material from the ASLRRRA, which may include information about other members and relevant business products or services.



ASLRRRA Associate Directory and Website Data Form
Directory Index Guide

Company Name: _____

Completed by: _____ Phone: _____

Please provide a brief description of your company's services for inclusion in your website listing:

Multiple horizontal lines for providing a brief description of services.

Please check off the products and/or services that your company provides below.

(Note: This information will be used for the index on the ASLRRRA's website.)

Please fax to: (202) 628-6430 or mail to: ASLRRRA, 50 F Street, N.W., Suite 7020; Washington, D.C. 20001

EQUIPMENT, PARTS, SUPPLIES

- Checkboxes for equipment and supplies: Abrasives, Absorbents, Adaptors, Adhesives and Bonding Materials, Advanced Train Control Systems, Adzes, AEI Reader, AEI Tags, Air Brake and/or Parts, Air Compressor and/or Parts, Air Conditioners and/or Parts, Air Horn, Air Valves, Alarms, Alternators, Anchors, Angle cocks, Anti-Creepers, Antifreeze.

- Checkboxes for products and services: Architectural Stone Products, Asphalt Materials, Asphalt Paving, Auto Rack Equipment, Automobile Parts, Auxiliary Power Unit, Axles, Ballast, Ballast Equipment, Batteries, Battery Boxes, Battery Chargers, Bearings, Bits and Blades, Blue Flag Control, Bogies and Chassis, Bolsters, Bolts and Nuts, Brake Beams, Brake Force.

Measurement System

- Checkboxes for measurement systems: Brake Parts, Brake Repair, Brake Shoes, Brake Testing System, Bridge Monitoring Equipment, Bridge Parts, Bridge Timbers, Brooms, Brush Cutting Supplies & Equip., Bushings, Cable, Cantilevers, Car Parts, Cars (All types), Castings, Center Plates, Chain (All types), Cleaners.

Continued ->

ASLRRA Associate Directory and Website Data Form

Directory Index Guide

Page Two

EQUIPMENT, PARTS, SUPPLIES

- Cleaning Equipment
- Coatings
- Coils
- Collection Systems
- Collision Avoidance Technology
- Communication Headsets
- Communication Supplies
- Communication Systems
- Compromise Bars
- Computer Hardware
- Computer Software
- Construction Equipment
- Continuous Welded Rail
- Controllers
- Converters
- Cooling Fans
- Cooling System Supplies
- Cooling Systems
- Couplers
- Covers
- Crane Equipment, Parts & Service
- Crane Inspection
- Crankshafts
- Crossbucks
- Crossing Alarms & Gates
- Crossing Signals and Equipment
- Crossing Surfaces
- Cushioning Devices
- Cylinder Heads
- Derails
- Detectors
- Detectors - Cable Fault
- Detectors - Voltage
- Diesel Engines and Parts
- Diesel Fuel Injectors
- Digital Video Recorders
- Discharge Gates
- Dispatch Console
- Ditch Lights
- Doors
- Draft Gears
- Drills
- Dryers
- Electric Motors
- Electrical Equipment
- Electrical Equipment - Testing & Measurement
- Emergency Equipment
- Emissions Devices
- Engine Parts
- Environmental Products
- Event Recorders
- Eyewear, Protective/Safety
- Fasteners
- Filters
- Fire Protection Supplies
- Fittings
- Forgings
- Foundations
- Freeze Protection Valves
- Freight Car Components
- Frogs
- Fuel
- Fuel Additives
- Fuel Catalysts
- Fuel Conservation
- Fuel Monitoring Systems
- Fueling Systems
- Fuses
- Gages
- Gaskets and Seals
- Gear Boxes
- Gears
- Generators
- GIS Tracking Systems
- Glazing
- Gloves
- GPS Tracking Systems
- Grade Crossing Surfaces
- Grade Crossings
- Grinders
- Guard Rails
- Hard Hats
- Headsets
- Hearing Protection
- Heaters
- Highway Crossings
- Hi-Rail Equipment
- Hi-Rail Parts
- Hi-Rail Trucks and/or Trailers
- Hoists
- Hoses
- Hydraulic Equipment & Parts
- Idle Reduction Systems
- Injectors
- Instrument Houses & Cases
- Insulated Equipment
- Insulation
- Jacks
- Journal Bearings & Boxes
- Jumper Cables
- Knuckles & Pins
- Ladders
- Lamps & Bulbs
- Lenses
- Lights
- Liners
- Locks
- Locomotive Control Systems
- Locomotive Equipment
- Locomotive Parts
- Locomotive Shutdown/Restart Systems
- Locomotive Traction Control Systems
- Locomotives
- Locomotives – GenSet
- Lubricants
- Lubricators
- Magnets
- Microprocessors
- Mirrors
- M-O-W Equipment
- M-O-W Parts
- Motive Power
- Noise Walls
- Nuts and Bolts

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ASLRRA Associate Directory and Website Data Form

Directory Index Guide

Page Three

EQUIPMENT, PARTS, SUPPLIES

- Oil Coolers
- Operation Lifesaver Products
- Paint
- Panelization
- Pinions
- Pipe
- Pistons
- Power Cables
- Power Packs, Units and Systems
- Precast Foundations
- Preheaters, Engine
- Preservatives
- Pumps
- Radiators
- Radio Parts & Service
- Radio Repeaters & Base Stations
- Radios
- Rail
- Rail Cutters
- Rail Fasteners
- Rail Flaw Detection
- Rail Grinders
- Rail Joints
- Rail Plow
- Rail Sanding Systems
- Rail Tongs
- Recorders
- Reflectors
- Relay
- Remote Control
- Remote Monitoring and Control
- Rental and/or Leasing
- Rerailing
- Retaining Walls
- RFID Technology
- Roller Bearings
- Rolling Stock
- Rubber Products
- Safety Equipment
- Safety Software
- Sandblasting Equipment
- Saws
- Seats
- Sensors
- Signal Bonds
- Signal Bungalows
- Signal Equipment & Parts
- Signal Housing
- Signs or Stencils
- Snow Equipment
- Solar Power Equipment
- Sound Barriers
- Speed Indicators & Recorders
- Spider Plows
- Spike Equipment & Parts
- Spikes
- Splice Bars
- Springs
- Starter Motors
- Steel Fabricators
- Switch Plates
- Switch Points
- Switch Stands
- Switch Ties
- Switches
- Tampers
- Tanks
- Telemetry Devices
- Test Equipment
- Test Equipment - Solar Power
- Testers - Battery
- Testers - Cable
- Testers - Power Cable
- Testers - Pump Motor
- Testers - Traction Motor
- Testers - Transformer
- Testers - Wire & Cable
- Tie Changers
- Tie Drills
- Tie Epoxy, Concrete
- Tie Extractors
- Tie Handling
- Tie Inserters
- Tie Plates
- Tie Plug Foam
- Tie Plugs
- Ties
- Ties, Composite Plastic
- Ties, Concrete
- Ties, Pre-Plated
- Ties, Pressure-Treated
- Ties, Steel
- Ties, Used
- Timber Products
- Toilet Supplies
- Toilets
- Tools
- Topsoil
- Track
- Track Accessories & Tools
- Track Circuits
- Track Gauges
- Track Skates
- Traction Motors
- Traffic Management
- Train Control Systems\
- Train Dispatching
- Transformers
- Truck Bodies
- Trucks & Frames
- Trucks, Material Handling
- Trucks, Specialty
- Turbochargers & Parts
- Turnouts
- Turntables
- Valves & Accessories
- Vegetation Control Equipment
- Video Recording Equipment
- Warning Devices
- Washers
- Wear Plates & Accessories
- Welding Accessories
- Welding Alloys
- Wheel Assembly
- Wheel Stops
- Wheels & Accessories
- Windows

Continued →

ASLRRA Associate Directory and Website Data Form

Directory Index Guide

Page Four

EQUIPMENT, PARTS, SUPPLIES

- Windshield Wings
- Wiper Motors & Blades
- Wire & Cable
- Wood Products
- Wrenches
- Yard Automation Systems
- Yokes
- Other _____

SPECIAL SERVICES

- Accounting & Tax Services
- Accounts Receivable Collections
- AEI Tag Programming
- Aerial Imagery
- Aggregate Delivery
- Air Brake Repair
- Air Compressor Repair
- Air Conditioner Repair
- Air Horn, Rebuilding
- Appraisal Services
- Asset Management
- Attorneys
- Auditing Services
- Automobile Repair
- Background Checks
- Banking Services
- Bridge Construction & Repair
- Bridge Design
- Bridge Inspection
- Bridge Load Testing
- Bridge Repair & Inspection
- Brokers (Rolling Stock & Equip.)
- Building Commissioning
- Bulk Trucking
- Cable Testing
- Car Builders
- Car Hire & Deprescription Consulting
- Car Inspections
- Car Maintenance
- Car Mechanical Management
- Car Repair

- Car Repair Billing
- Car Tracing
- Claims Management
- Cleaning Services
- Collision Repair
- Communication Equipment Service
- Construction
- Consulting Services
- Contractors
- Crew Management
- Crossing Litigation
- Culvert Cleaning
- Customer Service
- Data Analysis - Financials
- Data Base Design
- Demolition Services
- Demurrage Analysis
- Derailment Prevention
- Derailment Services
- Design Services
- Directional Drilling
- Disaster Management Recovery
- Distribution Center Services
- Ditching
- Drainage Structure Cleaning
- Drug Testing
- e-Business Solutions
- e-Commerce
- EDI
- Emergency Management
- Emergency Services
- Employee Benefits
- Employment Administration
- Employment Services
- Engine Rebuilding
- Engine Service
- Engineer Certification
- Engineering Services
- Environmental Services
- Exhaust After-Treatment Consulting
- Expert Witness Services

- Feasibility Studies
- FELA Claims & Litigation
- Fiber Optic Installation
- Financial Analysis
- Financing
- Fleet Management
- Grade Crossing Emergency Call Center
- Grant and/or Loan Administration
- HazMat Security
- HazMat Service
- HazMat Tracking
- Health Management
- Healthcare Services
- Hi-Rail Inspection & Repair
- Hi-Rail Installation
- Human Resource Management
- Human Resources
- Industrial Development
- Industrial Switching
- Infrastructure Protection
- Injury Management
- Inspection Services
- Insurance
- Insurance – Bonding
- Insurance – Broker
- Insurance – FELA
- Insurance – Health
- Insurance – Liability
- Insurance – Railroad Protective
- Intermodal Services
- Internet Technology
- Inventory Management
- Investments
- Job Placement
- Labor Relations
- Land Clearing Services
- Leadership Development
- Leasing Services
- Legal Services
- Legal Services – Commercial
- Legal Services – FELA Claims

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ASLRRRA Associate Directory and Website Data Form

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Page Five

SPECIAL SERVICES

- Legal Services – Labor & Employment
- Legal Services – Litigation
- Legal Services – Regulatory
- Line Acquisitions
- Line Sales
- Load Rating Services
- Locomotive Dismantling
- Locomotive Maintenance
- Locomotive Service
- M-O-W Equipment Service
- Marketing
- Metal Fabrication
- Mobile Services
- Motor Rebuilding
- New Hire Orientation
- Newsletter Subscription
- Noise Monitoring
- Occupational Health Services
- Painting Services
- Payroll Services
- Performance Management
- Pile Driving
- Preventive Maintenance
- Promotional Products
- Property Management
- Publications
- Publishing
- Rail Management
- Rail Wear Trend Analysis
- Rail Welding
- Railcar Dismantling
- Railcar Loading
- Railcar Management
- Railcar Monitoring
- Railcar Storage
- Railcar Switching Services
- Railroad Flagging Services
- Recycling Services
- Remediation Services, Real Estate
- Remote Control Certification
- Rental and/or Leasing Services
- Retirement Plan Advice
- Retirement Plan Management
- Risk Management
- RRIF Loan Independent Financial Advisor
- Rule Book Development
- Safety Audits
- Safety Plan Development
- Salvage Commodities
- Sandblasting Service
- Security Plans & Countermeasures
- Security Risk Assessment & Management
- Signal Electronics Logistics
- Signal Electronics Remanufacturing
- Signal Installation
- Signal Maintenance
- Slack Adjuster Services
- Strategic Planning
- Switching Services
- Systems Integration
- Testing Services
- Tie Disposal
- Tie Installation
- Timekeeping
- Track Construction
- Track Inspection
- Track Removal
- Track Work and Maintenance
- Train Coordination
- Training – Air Brake
- Training – Alcohol & Drug
- Training – Conductor
- Training – Dispatcher
- Training – Employee
- Training – Engineer Certification
- Training – Equipment Inspection
- Training - HazMat
- Training – Locomotive Engineer
- Training – Roadway Worker
- Training – Safety
- Training Services
- Transloading
- Transportation Logistic Services
- Truck Repair & Rebuilding
- Unit Train Inspection Services
- Unit Train Loading Services
- Ultrasonic Rail Testing
- Vegetation Control Services
- Warehouse Storage
- Welding Certification
- Welding Services
- Wheel Truing Services
- Wheelset Reconditioning
- Wheelshop
- Wireless Service
- Wireless Technology
- Wreck Repair
- Yard Cleaning
- Other _____