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American Short Line and Regional Railroad Association

VIEWS & NEWS

VOLUME 74

NUMBER 3

FEBRUARY 5, 2007

Upcoming Events

CSX Short Line Workshop

February 21-23, 2007
St. Augustine, FL

Railroad Day on Capitol Hill

March 14, 2007
Washington, DC

2007 ASLRRRA Annual Convention

April 22-24, 2007
Baltimore, MD

Railroad Liability Seminar

June 26-29, 2007
Rockport, ME

NS Short Line Conference

July 29-31, 2007
Roanoke, VA

**Questions? Comments?
E-Mail Us.**

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the ASLRRRA Classified Ads



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Security Alert Level
2 is in Effect

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IT'S NOT TOO LATE TO ENTER THE MARKETING AWARDS COMPETITION!

The American Short Line and Regional Railroad Association is currently accepting entries for its Twelfth Annual Marketing Awards Competition. All member railroads are invited and encouraged to participate. Eligibility and outcome will not be affected by either the size of a competing railroad's project or the size of its operations.

Since it was introduced over a decade ago, submissions to the ASLRRRA Marketing Awards Competition have increased each year. We have every reason to expect that this year will surpass all others, both in terms of the quality and quantity of entries. From among the received applications, a panel of three distinguished judges will have the difficult task of selecting three top marketing initiatives. Each winner will receive an engraved plaque at the 2007 Annual Convention in Baltimore, Maryland.

We encourage all member railroads to participate in this competition. Short line and regional railroads have some of the most innovative and successful marketing initiatives in today's railroad industry. ASLRRRA's Marketing Awards Competition is a prime opportunity to demonstrate this fact to your peers, while also proving to present and potential customers how effectively you operate.

All entries must be mailed in triplicate and received by ASLRRRA before **Friday, March 9, 2007**. Please send submissions to the following address:

ATTN: Jenny McKinney, Marketing Manager
American Short Line and Regional Railroad Association
50 F Street, NW, Suite 7020
Washington, DC 20001

Feel free to contact Jenny with any questions or requests for additional information by phone at 202.585.3449 or by email at jmckinney@aslrro.org. For more information, refer to the brochure by clicking [here](#).

DON'T MISS OUT ON RAILROAD DAY ON CAPITOL HILL!

Railroad Day on Capitol Hill is on Wednesday, March 14, 2007. This may well be the most important Railroad Day event we have ever held. We are facing a new Congress with a complete new set of Committee Chairman and a large number of new Members and staff. And this is the year we must get our tax credit extended as it expires on December 31, 2007. We are facing a huge education effort in Congress and we cannot do that effectively without your participation. There are literally thousands of interests asking Congress to enact specific legislation. One of the things that allowed us to stand out last time around was the 267 co-sponsors you helped generate for our tax credit legislation. That was the highest number of co-sponsors on almost any bill introduced in the last session of Congress and the powers that be in Congress took note of that. Through retirement or defeat we have lost 65 of those co-sponsors.

The good news is that we are getting good response from railroad and rail supply people with regard to attending Railroad Day on Capitol Hill. The bad news is that we have already sold out our room block at the Grand Hyatt Hotel. and the additional block of rooms at the nearby Marriott at Metro Center. To view a list of reasonably priced hotels, click [here](#).

Please register as early as possible (and no later than March 2) so we can schedule you on hill visits and have your name badge and registration materials ready for you when you arrive at the desk. [Click here to register online.](#)

MURRAY SCHOLARSHIP DEADLINE APPROACHING

The deadline for applications for the Susan C. Murray Memorial Women's Scholarship Program is on **March 1, 2007**. For additional information about the scholarship, Susan C. Murray, and details on how to apply, click [here](#).

DATA SURVEY EFFORT UNDERWAY

The 3rd AAR-ASLRRRA joint data survey was sent out on Friday, February 2, 2007. This survey will help to make or break the renewal of the short line tax credit legislation. It is extremely important that these surveys are completed and returned quickly in order to enhance the chances of the legislation. Please direct any questions to Dave Whorton (dwhorton@aslrra.org) at (202) 585-3430.

DEREG ADVOCATE GEORGE SMATHERS PASSES AWAY

Former U.S. Sen. George Smathers, a strong supporter of de-regulating the railroad industry 50 years ago and chief sponsor of 1958's Surface Transportation Act, died Jan. 20 after suffering a stroke. He was 93.

A Florida Democrat who served two House and three Senate terms, Smathers helmed the newly formed America's Sound Transportation Review Organization (ASTRO) after retiring from the Senate in 1969.

Under his direction, ASTRO analyzed federal regulatory laws affecting railroads and the impact of taxpayer-subsidized competition on the rail industry, according to the Association of American Railroads (AAR). At the time, railroads had a hard time competing with trucking firms and water carriers, who were federally subsidized and subject to less regulation. More than 20 percent of U.S. railroads went bankrupt.

In the 1970s, ASTRO issued a report containing recommendations — including deregulation — on ways to restore the rail industry's health. Many of the recommendations were enacted in 1980 when the Staggers Rail Act became law.

CSX INTRODUCES WEB-BASED ISA TOOL

CSX's Regional Development, E-business, Technology, and Service Design teams have recently developed a web-based tool that provides fact-based interchange performance measurements for short line partners. Effective immediately, this tool is available to all short lines via ShipCSX.

This automated performance measurement tool will provide an ISA scorecard showing up to 12 months of CSX's interchange performance with each short line. Short lines can view general profile information, current ISA information (i.e. days of week and the "window" for interchange), and an ISA scorecard graph showing CSX reported interchanges, whether CSX met the agreed upon window for delivery, the train that made the interchange, and a listing of the cars interchanged.

There are several ways this tool can be used:

- It shows short lines fact-based metrics on CSX's performance.
- It provides short lines and CSX a starting point to improve service at interchange points and better understand mutual needs.
- It provides statistics that can be used by short lines and CSX to attract new business to rail.
- It can be used to improve the operating plan compliance of both rail partners, reducing cycle times and improving equipment velocity.

To access the new tool, short line managers must register for a ShipCSX account at www.shipcsx.com. Once an account has been established (or for those that already have an account), short lines will then need to contact a CSX E-business specialist at 1-877-ShipCSX (1-877-744-7279), option 2, option 1 to receive clearance for the ISA performance metrics.

Tactical problem resolution issues with interchange service need to be directed to CSX's Customer Service Department at 1-877-744-7279, prompts 5 and 6, and your calls will be routed to the proper representatives that can work with CSX Field Transportation officials. If ongoing, repetitive service issues need to be addressed relative to ISA plan compliance or service design, Customer Service will help elevate such issues to the appropriate departments and individuals within CSX.

If you have questions concerning the measurements or the functionality of this management tool, please contact Len Kellermann (Len_Kellermann@csx.com), David Martin (David_Martin@csx.com), or Gina Arnold (Gina_Arnold@csx.com). You may also contact your Regional Development representative.

EQUIPMENT AVAILABILITY CLEARINGHOUSE NOW AVAILABLE!!

Need Cars? Check this out! Now, an easy and cool way to search for the right rail equipment nationwide from your own computer! It's just a click away and it's FREE! For more information on how to use the Equipment Availability Clearinghouse, click [here](#).

FRA RELEASES SAFETY ADVISORY, EMERGENCY TIPS, DRUG/ALCOHOL TESTING DATA

Recently, the FRA issued Safety Advisory 2007-02, providing interested parties guidance on the proper application of existing statutory and regulatory requirements concerning self-propelled specialized maintenance equipment. To view this advisory, click [here](#). A checklist of tips on locomotive emergency response operations was also released. To view this document, click [here](#).

The FRA also released a list of acceptable apparatus for conducting alcohol screening that conform to the standards of the National Highway Traffic Safety Administration, and an revisions to Appendix D of the Urine Specimen Collection Guidelines (USCG). To view the list of alcohol screening apparatus, click [here](#). To view the revisions to the USCG, click [here](#).

ASLRRA WELCOMES NEW MEMBERS

Recently the ASLRRA welcomed two new railroad members, five new associate members, and our first sustaining member. The new railroad member is:

Northshore Mining - Cleveland Cliffs, 10 Outer Dr., Silver Bay, Minnesota 55614, (218) 226-6030, Fax (218) 226-6219, website: www.nsmining.com, of which John Sandstrom is the senior area manager – railroads, and;

V&S Railway, LLC, P.O. Box 26421, Salt Lake City, Utah 84126, (801) 977-6377, Fax (801) 977-9387, of which Steven Van Wagenen is the vice president/general manager.

The new associate members are:

Captrust Financial Advisors, 8816 Six Forks Road, Suite 301, Raleigh, North Carolina 27615, (919) 870-6822, Fax (919) 870-8891, website: www.captrustadvisors.com, e-mail: mike.hudson@captrustadvisors.com, Captrust is an independent investment advisory firm with a specialized focus in the qualified retirement plan market. Headquartered in Raleigh, North Carolina, Captrust has offices in Atlanta, Charlotte, Philadelphia, and Washington, DC, with 24 advisors that oversee \$15 billion in client assets, of which Mike Hudson, is the senior vice president;

Grape Communications, Dragon House, 36 New Road, Lovedean, Waterlooville, United Kingdom P08-9RU, (561) 400-8635, Fax (01) 44-2392-571-899, website: www.dgrape.com/grapecommunication.php, e-mail: dg@grapecommunications.com, providing GPS tracking systems and services to transit operators to track TIH as well as Hazmat cars and containers using self-powered and ruggedized units designed for non-powered vehicles, of which David Gorshkov is the CEO, and Larry Mahieu is the sales manager;

Industrial Railways Co., 890 San Pablo Ave., Pinole, California 94564, (510) 724-1117, Fax (510) 724-7078, website: www.industrialrailways.com, e-mail: craig.nolan@industrialrailways.com, a railroad engineer contractor specializing in design & engineering, new track construction, maintenance, track removal, track inspection, crane-rail installation, emergency repairs and paving, of which Craig Nolan is the secretary treasurer, Christopher Stotka is the Vice President, and Maikala del Castillo is the transloading manager;

Mickelson & Company LLC, 101 N. Main Ave., Suite 217, Sioux Falls, South Dakota, 57104, (605) 977-4873, Fax (605) 335-4982, website: www.mickco.com, e-mail: mark@mickco.com, providing third-party 45G tax credit consulting, of which Mark Mickelson is the president, and

Pfeiffer Advertising L.L.C., 15 E. High St., Suite B, Glassboro, New Jersey 08028, (856) 307-7600, Fax (856) 307-7699, www.traintrax.net, e-mail: afisk@fifeadv.com, a full service agency with over 22 years experience of helping companies fulfill their marketing goals. From single projects to complete campaigns, all of our creative services enhance competitive edge with custom marketing tools, of which Alyson Fisk is the marketing director.

The new sustaining member is:

Environmental Rail Solutions, Inc., 621 Shrewsbury Ave., Suite 152, Shrewsbury, NJ 07702, (732) 212-8140, Fax (732) 212-8141, www.envrail.com, e-mail: dardito@envrail.com, a transportation logistics and materials handling company specializing in hazardous, non-hazardous and radioactive materials rail transportation, and a qualified U.S. Government Contractor, of which David Ardito is the vice president.

G&W NAMES NEW CORPORATE COMMUNICATIONS DIRECTOR

Genesee & Wyoming Inc. (GWI) has named Michael E. Williams its director of corporate communications. He is responsible for all of the company's internal and external communications activities and reports to Chairman and CEO Mortimer B. Fuller III.

Mr. Williams brings 15 years of broad, business-to-business communications experience to GWI. He was previously responsible for branding and customer communications at BASF Catalysts LLC (formerly Engelhard Corporation, a Fortune 500 surface and materials science company), a global operating division of the BASF Group. Prior to that, he was marketing communications manager at Union Carbide Corporation.

"Mike has exhibited energy, leadership and entrepreneurial spirit throughout his career, and we're pleased to have his skills and experience as we continue to grow the company and strengthen its brand," Fuller said.

Mr. Williams earned a bachelor of science in public relations and journalism from Utica College of Syracuse University.

CSX NAMES NEW VICE PRESIDENTS

CSX Corp. recently named Jim Marks vice president of safety for CSX Transportation to succeed Bob Bernard, who will retire in March. The company also appointed Alison Brown VP of human resources.

Reporting to Executive Vice President and Chief Operating Officer Tony Ingram, Marks most recently served as assistant VP of CSXT's risk management department. He helped create and manage a safety incentive program, employee wellness initiatives, road-rail intersection clear-cutting policies and employee training programs.

“Jim is a 30-year railroad veteran with a track record of creating innovative programs and delivering results,” said Ingram in a prepared statement.

Reporting to Senior VP of Human Resources and Labor Relations Bob Haulter, Brown has served CSX the past 20 years in various customer service, accounting, audit and finance positions. She will be responsible for corporate HR functions, talent management, management staffing and Equal Opportunity Employment compliance.

UNION PACIFIC NAMES YOUNG CHAIRMAN

Jim Young recently became Union Pacific Railroad’s chairman, president and CEO, joining Class I counterparts Matthew Rose, Michael Ward and Wick Moorman. Union Pacific Corp.’s board elected Young chairman to succeed 47-year UP veteran Dick Davidson, who retires today after chairing the company the past 10 years.

A 29-year UP veteran, Young has served as president and CEO since January 2006. He previously held various senior management positions, including chief operating officer and chief financial officer.

After joining Missouri Pacific Railroad — which merged with UP in 1982 — in 1960, Davidson rose from brakeman to chairman in 31 years and played a key role in several mergers that transformed the Class I into the nation’s largest railroad. Since 1986, he served stints as vice president of operations, executive vice president, president and CEO.

“Dick’s retirement marks the end of a long and successful career,” said Young in a prepared statement. “We all owe Dick a huge debt of gratitude for his leadership and vision in helping create today’s Union Pacific.”

AREMA PLANS SEMINARS FOR FEBRUARY

The American Railway Engineering Maintenance-of-Way Association (AREMA) will present two upcoming seminars:

- New FRA Regulations On Continuous Welded Rail (CWR)
- Principles of Derailment Cause-Finding

These two seminars will be held back-to-back in Sacramento, CA on February 20 & 21 and again in Atlanta, GA on February 27 & 28.

The seminars on New FRA Regulations on Continuous Welded Rail (CWR) will provide timely information on the new CWR regulations issued by the Federal Railroad Administration. The seminars on the Principles of Derailment Cause-Finding are essential to those members who have responsibilities for investigating and documenting the causes of derailments as well as preventing future derailments. Industry experts will instruct participants on wheel/rail interface, site investigations, derailments at switches, making station measurements, evaluating mechanical condition of equipment, train handling, data analysis and proper documentation.

The cost for AREMA members is \$550 if you sign up by February 9. For those who aren't AREMA members, the cost for both seminars is \$675. For more information, interested parties should go to AREMA's website at www.arema.org and click on "meetings/seminars".

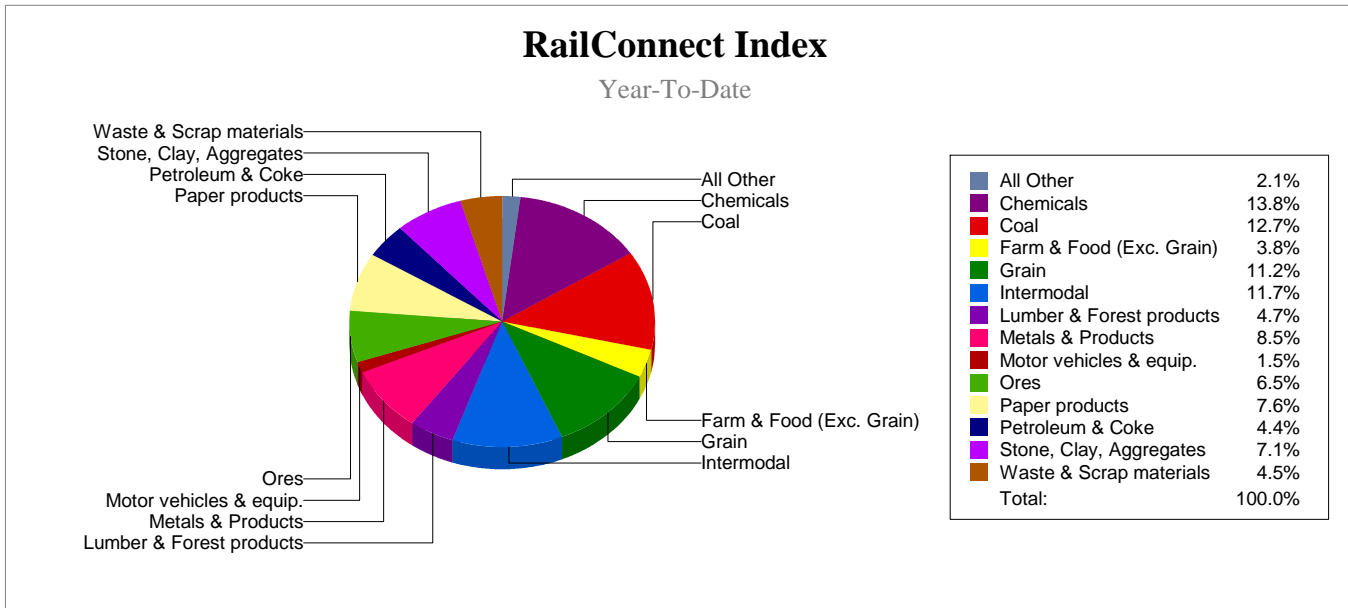
RMI RAILCONNECT INDEX OF SHORT LINE TRAFFIC

For the week ending: 1/20/2007

Week Number: 3

Number of Railroads: 306

	Current Week			Year-To-Date		
	2007	2006	% Change	2007	2006	% Change
Carloads Handled						
Coal	14,096	16,479	-14.46%	44,183	47,228	-6.45%
Grain	12,427	13,474	-7.77%	38,992	42,527	-8.31%
Farm & Food (Exc. Grain)	4,318	4,721	-8.54%	13,107	14,363	-8.74%
Ores	8,329	8,529	-2.34%	22,824	25,358	-9.99%
Stone, Clay, Aggregates	7,956	10,123	-21.41%	24,855	29,554	-15.90`
Lumber/Forest Prods.	5,527	7,763	-28.80%	16,547	22,695	-27.09%
Paper Products	8,517	9,145	-6.87%	26,446	28,292	-6.52%
Waste & Scrap Materials	5,820	6,037	-3.59%	15,612	16,847	-7.33%
Chemicals	15,489	16,096	-3.77%	48,027	47,362	1.40%
Petroleum & Coke	5,206	5,280	-1.40%	15,384	15,984	-3.75%
Metals & Products	9,880	10,792	-8.45%	29,484	33,199	-11.19%
Motor Vehicles & Equip.	1,617	2,045	-20.93%	5,116	5,922	-13.61%
Intermodal	13,941	16,730	-16.67%	40,744	50,732	-19.69%
All Other	2,486	3,293	-24.51%	7,208	9,074	-20.56%
Total	115,609	130,507	-11.42%	348,529	389,137	-10.44%



RAILROAD TRAFFIC

According to the AAR, U.S. carloads were down 5.2 percent in the week ending January 27, 2007, with 320,170 cars originated, compared to 337,743 cars originated in 2006. Carloads for U.S. non-Class I's that submit data to the AAR were down 10.5 percent for the week and 17.6 percent for the year to date. U.S. intermodal traffic was down 0.5 percent for the week and 1.5 percent for the year to date. U.S. and Canadian intermodal traffic is down 0.1 percent for the year. Total volume is down 5.4 percent for the year, with an estimated total of 125.3 billion ton-miles, compared to 132.5 ton-miles in 2006.

For just the week ending January 20, 2007, U.S. carloads were down 8.3 percent and carloads for U.S. non-Class I's that submit data to the AAR were down 17.0 percent, 10.7 percent in the East. U.S. intermodal traffic was down 3.0 percent for the week.

EMBARGO NOTICES AND REROUTE ORDERS

A complete listing of embargo notices is available at aarembargo.railinc.com.

American Short Line and Regional Railroad Association
50 F Street, N.W., Suite 7020, Washington, DC 20001
(202) 628-4500 FAX (202) 628-6430 aslrra@aslrra.org